
**AVIAAM LEASING AB
SEPARATE ANNUAL REPORT
FOR THE YEAR ENDED 31 DECEMBER 2017**

(All tabular amounts are in USD'000 and EUR'000 unless otherwise stated)

SEPARATE ANNUAL REPORT

Approved by the Management Board as at 5 April 2018

I. GENERAL INFORMATION

Reporting period Year ended 31 December 2017

Company and its contact details

Name of the Company	AviaAM Leasing AB (hereinafter – “AviaAM Leasing” or “the Company”)
Legal form	Public company (joint-stock company)
Date of registration	17 April 2009
Name of Register of Legal Entities	State Enterprise Centre of Registers
Code of enterprise	302330793
Registered office	Smolensko str. 10, LT-03201 Vilnius, Lithuania
Telephone number	+370 5 252 55 25
Fax number	+370 5 252 55 24
E-mail	info@aviaam.com
Web address	www.aviaam.com

Main activities

AviaAM Leasing is a holding company together with its subsidiaries (referred to as “the Group”) established to acquire, lease and trade commercial aircraft. The principal activity of the Company is management of its subsidiaries. In turn, the principal activity of all subsidiaries of the Company is operating leasing, management and trading of mid-life narrow body and regional jet aircraft.

The Group’s primary focus is on the market for used aircraft, primarily on aircraft ten years of age or older. The Group is principally engaged in purchasing commercial aircraft which the Group, in turn, lease to airlines around the world to generate attractive returns on equity. The Group leases its aircraft to airlines pursuant to net operating (“dry”) leases that require the lessee to pay for maintenance, insurance, taxes and all other aircraft operating expenses during the lease term.

In addition to aircraft operating lease activities, the Group is actively engaged in aircraft trading business through acquiring, refurbishing and subsequent sale of aviation assets. Through long-standing relationships and extensive market knowledge, the Group acquires aircraft from airline operators, other lessors, trading entities, financial institutions and directly from the manufacturers. These acquisitions are made with the intent of subsequent sale of the aircraft either in “as-is” condition or after performing certain technical modifications in order to meet the client’s requirements.

While Group’s primary business is to own, lease and trade aircraft, the Group also provides consulting, aircraft transaction management and remarketing services to third parties for a fee. These services are similar to those the Group performs for its fleet, including leasing, re-leasing, lease management and sales services. Thanks to Group’s extensive market intelligence gathered from its daily contacts with other market participants, the Group is well positioned to advise its clients on the best terms and conditions available in the market, and to provide assistance and know-how to its clients in the field of structuring and maintaining their aircraft portfolios.

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Subsidiaries

As at 31 December 2017 the Company directly and indirectly owned the following subsidiaries and joint ventures:

Name of the company	Date of registration, code, name of Register of Legal Entities	Contact details	Effective holding of the Company (%)
AviaAM B01 UAB	Date of acquiring: 4 January 2010 Company code: 125808161 Register of Legal Persons	Smolensko str. 10, LT-03201 Vilnius, LITHUANIA	100
AviaAM B02 UAB	Date of acquiring: 4 January 2010 Company code: 300618156 Register of Legal Persons	Smolensko str. 10, LT-03201 Vilnius, LITHUANIA	100
AviaAM B04 UAB	Date of establishment: 22 February 2007 Company code: 300651619 Register of Legal Persons	Smolensko str. 10, LT-03201 Vilnius, LITHUANIA	100
AviaAM B05 UAB	Date of establishment: 28 June 2011 Company code: 302642412 Register of Legal Persons	Smolensko str. 10, LT-03201 Vilnius, LITHUANIA	100
AviaAM B06 UAB	Date of establishment: 15 July 2011 Company code: 302647509 Register of Legal Persons	Smolensko str. 10, LT-03201 Vilnius, LITHUANIA	100
AviaAM B07 UAB	Date of establishment: 30 September 2011 Company code: 302671887 Register of Legal Persons	Smolensko str. 10, LT-03201 Vilnius, LITHUANIA	100
DG21 UAB	Date of establishment: 7 August 2015 Company code: 304079090 Register of Legal Persons	Smolensko str. 10, LT-03201 Vilnius, LITHUANIA	100
DG AVIA UAB	Date of establishment: 17 February 2017 Company code: 304459452 Register of Legal Persons	Smolensko str. 10, LT-03201 Vilnius, LITHUANIA	100
AviaAM B10 Ltd	Date of establishment: 17 December 2015 Company code: 574004 Irish Companies Registration Office	Suite 10, The Mall, Beacon Court, Sandyford, Dublin 18, IRELAND	100
AAL Aircraft Investment Ltd	Date of establishment: 8 November 2016 Company code: 512659 Cyprus Registrar of Companies	Jacovides Tower, Georgiou Griva Digeni Ave. 81-83,1st floor, Office No. 122, 1090, Nicosia, CYPRUS	100

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The Group structure (continued)

Name of the company	Date of registration, code, name of Register of Legal Entities	Contact details	Effective holding of the Company (%)
AAL Capital Aircraft Holdings Ltd	Date of establishment: 29 September 2011 Company code: HE294651 Cyprus Registrar of Companies	Jacovides Tower, Georgiou Griva Digeni Ave. 81-83,1st floor, Office No. 122, 1090, Nicosia, CYPRUS	100
AviaAM Leasing Bermuda Ltd	Date of establishment: 16 September 2011 Company code: 45778 Registrar of Companies of Bermuda	Clarendon House, 2 Church Street, Hamilton HM 11, BERMUDA	100*
AviaAM B08 Ltd	Date of establishment: 26 April 2013 Company code: 47627 Registrar of Companies of Bermuda	Crawford House, 50 Cedar Avenue, Hamilton HM11, BERMUDA	100*
AviaAM B09 Ltd	Date of establishment: 27 June 2013 Company code: 47868 Registrar of Companies of Bermuda	Crawford House, 50 Cedar Avenue, Hamilton HM 11, BERMUDA	100*
Ice Aircraft Management Ltd	Date of establishment: 23 October 2013 Company code: 48281 Registrar of Companies of Bermuda	Crawford House, 50 Cedar Avenue, Hamilton HM 11, BERMUDA	100*
Boulevard Two Aircraft Ltd	Date of acquiring: 20 March 2013 Company code: 522844 Irish Companies Registration Office	70 Sir John Rogerson's Quay, Dublin 2, IRELAND	100*
Dikkys Investments Ltd	Date of acquiring: 24 March 2016 Company code: 156119 Cyprus Registrar of Companies	Jacovides Tower, Georgiou Griva Digeni Ave. 81-83,1st floor, Office No. 122, 1090, Nicosia, CYPRUS	100*
Regional Charter Capital Ltd	Date of establishment: 31 October 2012 Company code: 47039 Registrar of Companies of Bermuda	Crawford House, 50 Cedar Avenue, Hamilton HM 11, BERMUDA	100**
AviaAM Financial Leasing China Co., Ltd***	Date of establishment: 4 August 2016 Company code: 91410000MA3XCDNA18 Henan Province Administration for Industry & Commerce	2401, Floor 24, No. 8, Shangwu Outer Ring Road, Zhengdong New Area, Zhengzhou City, Henan Province, People's Republic of CHINA	51

* Shareholding through AAL Capital Aircraft Holdings Ltd which owns 100 per cent of the company.

** Shareholding through AviaAM Leasing Bermuda Ltd. which owns 50 per cent of the company.

*** Company has a 51% stake in a joint venture - AviaAM Financial Leasing China Co. Ltd (Note 13)

As at 31 December 2017 the Company had no branches or representative offices.

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Agreements with intermediaries of public trading in securities

Since 1 August 2011 the Company and Orion Securities UAB FMĮ (code 122033915), A. Tumėno str. 4, LT-01109, Vilnius, have an agreement on accounting of the Company’s securities and services related to the accounting of securities.

Data about securities traded on regulated market

The following securities of the Company are included into the Main List of Warsaw Stock Exchange (symbol: AAL):

Type of shares	Number of shares	Nominal value in EUR	Total nominal value in EUR	ISIN
Ordinary registered shares	43,305,593	0.29	12,558,621.97	LT0000128555

Securities of the Company’s subsidiaries are not traded publicly.

II. FINANCIAL AND OPERATIONAL INFORMATION

In the twelve month period ended 31 December 2017 the Company earned a net profit of USD 3.7 million (EUR 3.3 million). Comparing with the same period in 2016 the net profit has decreased by USD 3.1 million (EUR 3.0 million) or 45.7%. The decrease in net income is primarily attributable to the lack of dividend income in the year 2016 as compared to dividend income in the amount of USD 6.5 million (EUR 6.2 million) for the year ended 31 December 2016. The revenues of the Company increased by 15.9% for the twelve month period ended 31 December 2017 as compared with the same period in 2016 due to higher revenue from consultancy services.

The financial statements of the Company have been prepared according to International Financial Reporting Standards as adopted by the European Union.

Key figures of the Company

Financial figures

	12 months ended 31 December			
	2017		2016	
	USD	EUR	USD	EUR
Revenue	1,660	1,456	1,432	1,317
Operating profit (loss)	1,405	1,270	7,749	7,320
<i>Operating profit margin (%)</i>	84.6%	87.2%	541.1%	555.8%
Profit (loss) before income tax	3,598	3,230	7,453	7,048
Net profit (loss) for the year	3,670	3,301	6,754	6,375
<i>Net profit margin (%)</i>	221.1%	226.7%	471.6%	484.1%
Earnings (loss) per share	0.08	0.08	0.16	0.15
Weighted average number of shares (thousand)		43,306		43,306

Financial ratios

	31 December	
	2017	2016
Return on equity (ROE)* (%)	6.0%	11.7%
Gearing ratio** (%)	0.2	0.0
Equity to total assets ratio*** (%)	82.9%	98.7%
Liquidity ratio****	0.3	28.3
Number of employees of the Company	19	16

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* - **Return on equity (ROE)** = Net profit / Total equity

This measure indicates the return generated by the management of the business based on shareholders' equity. Achieving a target ROE demonstrates the Group's ability to execute its strategy and align management's interest with the shareholders'. ROE lies at the heart of the Group's capital allocation and performance management process.

** - **Gearing ratio** = Net debt / (Net debt + Total equity), **Net debt** = Borrowings – Cash and cash equivalents

Gearing ratio measures the proportion of the Group's borrowed funds to its equity. This ratio shows the Group's ability to maintain a consistent dividend policy during intricate operating periods.

*** - **Equity ratio** = Total equity / Total assets

Equity ratio shows the percentage of the Group's assets financed by the shareholders.

**** - **Liquidity ratio** = Current assets / Current liabilities

The liquidity ratio divides total current assets by total current liabilities. Attaining a safe liquidity ratio presents the Group's ability to settle its short term liabilities.

Revenue

	Year ended 31 December			
	USD	2017 EUR	USD	2016 EUR
Lease revenue	782	692	840	759
Consultancy services revenue	878	764	592	558
	1,660	1,456	1,432	1,317

The revenue for the twelve month period ended 31 December 2017 amounted USD 1.7 million (EUR 1.5 million) as compared to USD 1.4 million (EUR 1.3 million) in the same period in 2016.

The revenue from engine leases decreased by USD 58 thousand (EUR 67 thousand) and accounted for 47% of total revenue in twelve month period ended 31 December 2017. The remaining 53% of total revenue – USD 878 thousand (EUR 764 thousand) – was generated from consultancy services provided by the Company to its subsidiaries across the field of marketing activities, development of purchase and sale/lease strategy and other services related with business implementation.

Interest income on loans, gain on sales of PPE and other gain (losses) - net

	Year ended 31 December			
	USD	2017 EUR	USD	2016 EUR
Interest income on loans	1,096	970	1,646	1,486
Loss on sale of property, plant and equipment (net)	(580)	(490)	-	-
Other gain (losses) - net	621	570	356	328
	1,137	1,050	2,002	1,814

During the year ended 31 December 2017 the Company earned interest income on loans in the amount of USD 1.1 million (EUR 1.0 million) as compared to USD 1.6 million (EUR 1.5 million) during the year ended 31 December 2016.

The Company has also recognised a net loss in the amount of USD 580 thousand (EUR 490 thousand) in the year 2017 resulting from the sale of one aircraft engine.

Other gain (losses) – net encompass other one-off items not attributable to the revenue group which amounted to USD 621 thousand (EUR 570 thousand) for the year ended 31 December 2017 as compared to USD 356 thousand (EUR 328 thousand) during the year ended 31 December 2016.

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Operating expenses

	Year ended 31 December			
	USD	2017 EUR	USD	2016 EUR
Depreciation of aircraft and engines	201	179	153	137
Reversal of impairment of loan granted to subsidiary	1,352	1,197	-	-
Aircraft and engines maintenance expenses	53	47	107	97
Employee-related expenses	1,056	935	641	580
Other operating expenses	1,434	1,272	1,325	1,200
	4,096	3,630	2,226	2,014

Depreciation expenses increased by 31.4% in the twelve month period ended 31 December 2017 to the amount of USD 201 thousand (EUR 179 thousand) as compared to USD 153 thousand (EUR 137 thousand) for the same period in 2016.

In the year 2015 the Company recognized impairment losses on the investment in one of its subsidiaries – AviaAM B04 UAB – in the amount of USD 2,0 million (EUR 1,4 million) and on the loans granted to the same subsidiary in the amount of USD 4,6 million (EUR 4,2 million). However, as the named subsidiary repaid a portion of the previously impaired loans, the reversal of impairment in the amount of USD 1.4 million (EUR 1.2 million) was recognized in the year 2017.

Aircraft maintenance expenses recognized in the statement of comprehensive income represent costs incurred for the maintenance of aircraft off lease, servicing and supervision of aircraft on lease and costs expensed in relation to aircraft technical evaluation and inspections prior to purchase. These costs recorded in the twelve month period ended 31 December 2017 amounted to USD 53 thousand (EUR 47 thousand) in comparison to USD 107 thousand (EUR 97 thousand) in the same period in 2016.

Employee related expenses consist of salaries and social insurance expenses. For the twelve month period ended 31 December 2017 these expenses grew from USD 641 thousand (EUR 580 thousand) in 2016 to USD 1,1 million (EUR 0.9 million) in 2017 due to an increase in a number of employees in the Company.

Other operating expenses accounted for 52.3% and 59.5% of all operating expenses in the twelve month period ended 31 December 2017 and in the same period in 2016. The major contributor of the increase of these expenses by 8.2% was an increase in office running expenses by USD 72 thousand (EUR 62 thousand) and representation expenses by USD 51 thousand (EUR 39 thousand).

Earnings

Operating profit of the Company for the year ended 31 December 2017 was equal to USD 1.4 million (EUR 1.3 million), compared to the operating profit of USD 7.7 million (EUR 7.3 million) in 2016.

Net finance income of the Company amounted to USD 2.2 million (EUR 2.0 million) in 2017 as compared to net finance costs of USD 0.3 million (EUR 0.2 million) for the year ended 31 December 2016. The increase in net finance income was primarily related to the foreign exchange gain on financing activities of USD 2.6 million (EUR 2.3 million) in 2017, while for the year ended 31 December 2016 the company had foreign exchange loss on financing activities of USD 299 thousand (EUR 275 thousand).

As a result, profit before income tax of the Company for the year ended 31 December 2017 was equal to USD 3.6 million (EUR 3.2 million) as compared to USD 7.5 million (EUR 7.0 million) for the year ended 31 December 2016.

Income tax gain totaled for USD 72 thousand (EUR 71 thousand) for the year ended 31 December 2017 as compared to an income tax expense of USD 699 thousand (EUR 673 thousand) in 2016.

As a result, the Company suffered a net profit of USD 3.7 million (EUR 3.3 million) for the year ended 31 December 2017. The net profit decreased by 45.7% as compared to the same period in 2016 when the net profit of the Company amounted to USD 6.8 million (EUR 6.4 million).

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Balance sheet and cash flow

During the twelve month period ended 31 December 2017 total assets of the Company increased by USD 15.3 million (EUR 8.1 million) or 26.0% compared to 2016, primarily due to the increase in investments in a joint venture by USD 23.7 million (EUR 20.5 million) and the increase in loans granted by USD 6.6 million (EUR 2.7 million).

During the twelve month period ended 31 December 2017 total liabilities of the Company increased by USD 11.9 million (EUR 9.8 million) to USD 12.7 million (EUR 10.6 million) as compared to USD 770 thousand (EUR 739 thousand) in 2016. The increase in borrowings from the subsidiaries in the amount of USD 12.2 million (EUR 10.2 million) was a major factor behind this increase of total liabilities.

In the twelve month period ended 31 December 2017 net cash flow generated from operating activities increased by USD 3.1 million (EUR 2.5 million) as compared to the same period in 2016 and amounted to USD 1.4 million (EUR 1.3 million) inflow for the year ended 31 December 2017.

In the twelve month period ended 31 December 2017 net cash used in investing activities amounted to USD 28.3 million (EUR 25.0 million) as compared to net cash spent of USD 9.9 million (EUR 9.0 million) for the same period in 2016.

In the twelve month period ended 31 December 2017 net cash flow generated from financing activities amounted to USD 27.0 million (EUR 23.9 million) as compared to negative net cash flow in financing activities of USD 988 thousand (EUR 892 thousand) in 2016.

Information about related party transactions

The parties are considered related when one party has the possibility to control the other one or have significant influence over the other party in making financial and operating decisions.

Related parties include the following:

- Subsidiaries of the Company;
- Entities having significant influence over the Company;
- Key management personnel of the Company;
- Other related parties.

Entities having significant influence over the Company are ALH Aircraft Leasing Holdings Ltd., being the major shareholder of the Company, and ZIA Valda AB (the shareholder of ALH Aircraft Leasing Holdings Ltd). Other related parties include other shareholders of the Company, associates and jointly controlled entities of the Company and subsidiaries of ZIA Valda AB group.

Detailed information about related party transactions is provided in Note 26 of the Company's Financial Statements for the year ended 31 December 2017

Investments related to continuing operations

On 25 August 2016 the Company and Henan Civil Aviation Development and Investment Company established a joint-venture in China – AviaAM Financial Leasing China Co., Ltd. The Company holds a 51% stake in the share capital of the joint venture. The initial investment in joint venture was USD 15,300 thousand (EUR 14,300 thousand) in 2016. During 2017, the Company made additional investment of USD 23,715 thousand (EUR 20,486 thousand), and total investment in joint venture amounted to USD 39,015 thousand (EUR 34,786 thousand) as at 31 December 2017.

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Research and development activities

There were no major research and development projects undertaken during the twelve month period ended 31 December 2017.

Significant events after the balance sheet date

In March 2018 a number of shareholders of the Company submitted tender offer, aimed at delisting of shares of the company from trading on the Warsaw Stock Exchange.

Environmental protection

In its activities the Company uses all available means and the modern technological processes that meet all ecological standards and help reduce the negative impact on the environment.

Risk management

The main risk factors associated with the activities of the Company are as follows:

- Changes in the supply and demand for mid-life aircraft;
- Changes in the market lease rates and aircraft prices;
- Changes in currency exchange rates;
- Increase in competition from other aircraft lessors;
- Changes in the regulatory environment;
- Deterioration of the financial condition of the Company's and Group's lessees.

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, cash flow and interest rate risk), credit risk, liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance of the Company.

Risk management is carried out by the General Manager. The General Manager identifies and evaluates financial risks in close co-operation with the Chief Financier. The General Manager provides principles for overall risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk and investing excess liquidity.

The Company operates internationally and is exposed to foreign exchange risk arising from the Company's exposure to different currencies other than its functional currency (primarily to EUR). Foreign exchange risk arises when future commercial transactions or recognized assets or liabilities are denominated in a currency that is not the Company's functional currency.

Foreign exchange risk is controlled by entering into most contracts in the functional currency (USD) and monitoring exposures to other currencies.

Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions, as well as credit exposures to customers, including outstanding receivables and loans granted.

Credit risks are controlled by the application of credit terms and monitoring procedures. Company's procedures are in force to ensure that services are sold only to customers with an appropriate credit history and do not exceed acceptable credit exposure limit. Cash transactions are limited to high credit quality financial institutions.

Risk of credit concentration is determined by the Company in relation to industry in which Company's debtors operate. Concentration of credit risk of the Company arises from loans granted and receivables from related parties, trade receivables. The only material credit risk concentration is with debtors operating in aviation business.

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Liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities. Liquidity risk is managed by the General Manager, who is required to maintain a minimum required liquidity position.

In addition, the Company's liquidity management policy involves projecting cash flows and considering the level of liquid assets necessary to meet these.

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The detailed information about the Company's financial risk management is provided in Note 3 of the Company's Financial Statements for the year ended 31 December 2017.

Description of key features of internal control and risk management systems related to the process of financial reporting

The Company's system of internal control and risk management in the process of drawing up financial statements is implemented through:

- the audit of the annual financial statements of the Company and the Group;
- verification whether a single accounting policy is applied by the Group companies as regards the recognition, measurement and disclosures in accordance with the International financial Reporting Standards (IFRS);
- following accounting standards and monitoring compliance with them.

The Company and the Group maintains its financial statements in accordance with the IFRS as adopted by the International Accounting Standards Board ("IASB") and interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC") as applicable in the respective years.

The Company has certain procedures to authorize the financial statements under which the periodical reports are submitted to the Management Board and, subsequently, forwarded to the Supervisory Council for their opinion. Once the opinion has been obtained from the Supervisory Council and once the auditor has ended its review, the annual financial statements are approved by the Management Board for publication and subsequently filed with the appropriate capital market institutions and made public. Before the publication, the financial statements are treated as confidential information of the Company and provided solely to persons involved in the preparation, verification and approval process which are bind under the confidentiality undertakings.

The Annual General Meeting of Shareholders receives the audited annual financial statements and the annual report, and adopts a decision to approve the audited annual financial statements.

Plans and forecasts

The Company intends to further follow a disciplined approach to future aircraft acquisitions, seeking to create a portfolio of aircraft in the niche markets for used, midlife to end-of-life (generally, ten years of age or older) narrowbody jet and regional aircraft and to further expand its activities in the fields of aircraft trading and management. To execute this strategy, the Company will focus on the following:

- Generating higher yields: the management of the Company believes the aforementioned target assets typically have higher lease rates relative to their purchase price (i.e. as the lease rate factor) than newer aircraft, thus allowing the Company and the Group to generate attractive, cash-on-cash yields;
- Identifying transactions that are not widely marketed: through the management's relationships with aircraft lessors, financial investors and brokers, the Company expects to have access to transactions that are not widely marketed;

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- Strategically acquiring attractive assets during market weakness: while the Company intends to be active in the aircraft leasing market throughout market cycles, the Company will seek to take advantage of the cyclicality in the aviation industry by opportunistically acquiring selected aircraft during market downturns;
- Providing for flexible resale and part-out: the Company expects to employ a flexible divestment strategy to allow to sell assets when the market cycle makes asset sales most advantageous;
- Focusing on high growth markets: the Company is primarily focused on the Eastern European, Russian and CIS markets; however due to the nature of the aircraft operating leasing business the Company is seeking for expansion of the geography of operations into other markets such as Western Europe, Middle East and Southeast Asia.
- Expanding the scope of services provided by the Company and the Group: in addition to aircraft leasing and trading business lines, the Company intends to further expand its aircraft transaction management, consulting and asset management activities leveraging the successful track record of the executed transactions and experience and know-how of the management.

Acquisitions of aircraft either for leasing or trading activities will be pursued through the co-operation with aircraft operators, manufacturers, financial institutions, private investors and third party lessors.

Auditors

On 28 April 2016 the shareholders of the Company during the Ordinary General Meeting of Shareholders elected PricewaterhouseCoopers UAB as the Company’s audit enterprise for the period of the next two years to perform the audit of the annual separate and consolidated financial statements of the Company for the years 2016 and 2017 and to make the assessment of the separate and consolidated annual report of the Company for the years 2016 and 2017.

PricewaterhouseCoopers UAB has been auditing the financial statements of the Company and the Group since 2008.

III. INFORMATION ABOUT SHARE CAPITAL AND SHAREHOLDERS

Share capital

As at 31 December 2017 the share capital of the Company amounted to EUR 12,558,621.97 and consisted of 43,305,593 ordinary registered shares with a nominal value of EUR 0.29 each.

Ordinary registered shares of the Company (ISIN code LT0000128555) are listed on the Main List of Warsaw Stock Exchange (symbol: AAL).

Information about trading in the Company’s securities

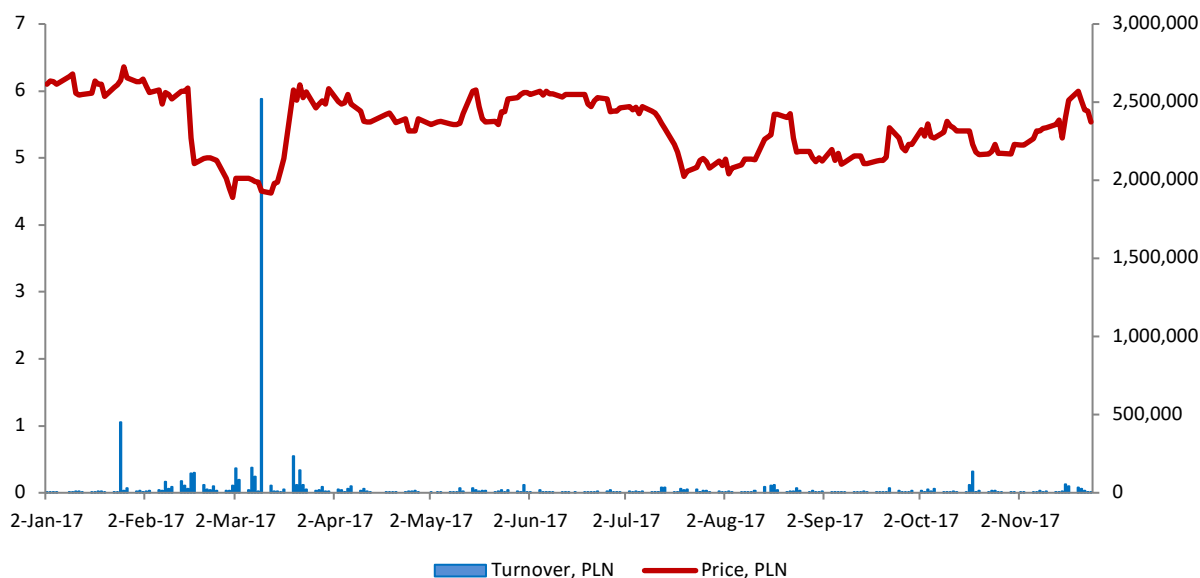
Information about trading in the Company’s shares on Warsaw stock exchange in 2017:

Year	Currency	Opening price	Highest price	Lowest price	Last price	Average price	Turnover
2017	PLN	6.00	6.36	4.41	5.36	5.47	7,054,182

Company’s market capitalization as of 31 December 2017 reached PLN 232.1 million.

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Shareholders

Shareholders of the Company, holding more than 5% of the share capital and votes, as of 31 December 2017:

Name	Company code and address	Number of shares owned and votes given	Share of the share capital and votes, %
ALH Aircraft Leasing Holdings Ltd	Company code: HE 284966 Address: Georgiou Griva Digeni, 81-83 Jacovides Tower, Office 122, 1090, Nicosia, Cyprus	12,994,905	30.01
Mesotania Holdings Limited	Company code: HE 280922 Address: Dimitriou Karatasou, 15 Anastasio Building, Office 601, Strovolos, 2024, Nicosia, Cyprus	9,857,217	22.76
Nationale-Nederlanden Otwarty Fundusz Emerytalny (Open pension fund)	Company code: NIP 526-22-41-523 Address: ul. Topiel 12; 00-342 Warsaw, Poland	2,500,000	5.77
Other shareholders	-	17,953,471	41.46
Total		43,305,593	100.00

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Shares owned by the management bodies of the Company

The number of Company's shares owned by members of the management bodies (i.e. the Supervisory Council, the Management Board and General Manager) and Company's administration is listed in the table below:

Name	Role in the Company's management	Number of shares	%
Aurimas Sanikovas	Member of the Management Board	294,478	0.68
Tadas Goberis	General Manager of the Company and Chairman of the Management Board	147,239	0.34
Total		441,717	1.02

Treasury shares

Neither the Company nor its subsidiaries have ever acquired any treasury shares. As of 31 December 2017, the Company does not hold any treasury stock.

Acquisition of treasury shares

Under applicable Lithuanian laws, a qualified $\frac{3}{4}$ majority of votes of shareholders is required to adopt a resolution on the acquisition of its own shares. The Company is not entitled to exercise property and non-property rights conferred by such shares.

The Company may acquire its own shares under the following conditions: a) the acquisition of its own shares shall occur within a period of eighteen months after the resolution of the General Shareholders' Meeting specifying the terms, conditions and purpose for the acquisition of its own shares is adopted; (b) the total nominal value of the shares to be acquired shall not exceed one-tenth of the share capital of the Company; (c) after the acquisition of its own shares, the Company's equity shall not fall below the sum of the paid share capital, mandatory reserve and the reserve for acquisition of own shares; (d) price for the treasury shares shall be paid from a special reserve for acquisition of its own shares which has to be formed by the Company prior to acquisition; (e) acquired shares shall be fully paid; (f) acquisition of its own shares by the Company shall ensure equal possibilities for all shareholders to sell their shares to the Company.

Shares that were acquired infringing the above listed requirements (a)-(d) must be sold within twelve months from the acquisition of these shares. If the shares are not sold during this period, then the corresponding portion of the share capital of the Company must be annulled.

Shall the Company undertake no actions to annul the preference shares which were acquired infringing the above listed requirements, the share capital shall be reduced accordingly by the court decision. The right to apply to the court shall be vested in the General Manager of the Company, the Management Board, the shareholder and the creditor. The General Manager of the Company shall be responsible for compliance with the requirements set for the acquisition of the treasury shares of the Company.

Shareholders' rights

None of the shareholders of the Company have any special controlling rights. Rights of all shareholders are equal. One ordinary registered share of the Company gives one vote in the General Meeting of Shareholders.

Procedure for amending the Company's Articles of Association

The present Articles of Association of the Company may be amended in the manner prescribed by the Lithuanian Company Law. Any amendment to Articles of Association requires a resolution of the General Meeting of Shareholders and has to be entered into the Register of Legal Entities of the Republic of Lithuania. The resolution of the General Meeting of Shareholders to amend the Articles of Association is adopted by a qualified majority of two thirds of votes carried by the shares held by the shareholders attending the Meeting.

Once the amendments to the Articles of Association are entered into the Register of Legal Entities, the Company publishes a relevant current report.

(All tabular amounts are in USD'000 and EUR'000 unless otherwise stated)

Proceedings and powers of the Company's General Meeting of Shareholders

Proceedings and powers of the Company's General Meeting of Shareholders are regulated in the Articles of Association and specified in the Lithuanian Company Law. The Articles of Association of the Company can be found on the AviaAM Leasing's website: www.aviaam.com in the "Investor Relations" section, under "Corporate Governance".

Convening and calling of the Company's General Meetings of Shareholders

A notice of the convening of the General Meeting of Shareholders of the Company must be published in the Republic of Lithuania and all other EU member states as well as countries of the European Economic Area not later than 21 days before the General Meeting of Shareholders according to the procedure laid down in the laws. The General Meeting is convened through placing an announcement on the Company's website and by delivering a current report to the capital market institutions and making it public. The notice of the convening of the General Meeting of Shareholders must be additionally published in electronic publication for public announcements administrated by the manager of the Register of Legal Entities.

The Company must hold at least one Annual General Meeting of Shareholders within four months of the end of the financial year.

The Extraordinary General Meeting of Shareholders is convened by the Management Board on its own initiative, on the motion of the Supervisory Council or on the motion of a shareholder or shareholders representing no less than one tenth of the Company's share capital, within thirty days from receiving the motion. The motion for the General Meeting to be held should specify the issues for the agenda or include draft resolution on the proposed agenda. The Lithuanian Company Law establishes cases when the General Meeting of Shareholders may be convened upon a court decision.

The shareholder or shareholders representing no less than one twentieth of the Company's share capital may request that specific issues be placed on the agenda of the nearest General Meeting under the rules stipulated in the generally applicable provisions of law.

The Company is obliged to provide draft resolutions, general voting ballot at least 21 days before the date the General Meeting is to be held in order to enable the shareholders to review and assess them. All the materials to be presented to the shareholders at the General Meeting are to be made available by the Company 10 days prior to the commencement day of the General Meeting in the Company's seat in Vilnius, as well as on the corporate website www.aviaam.com. The resolutions adopted by the General Meeting and voting results are to be published 7 days after the commencement day of the General Meeting.

The General Meetings of the Shareholders are usually held in the Company's seat in Vilnius.

The cancellation and the change in the date of the General Meeting should be effected forthwith once the requirement for the cancellation and the change in the date has occurred but no later than 21 days prior to the day when the General Meeting is to be held under the same procedure as indicated above.

Competence of the Company's General Meeting of Shareholders

Each shareholder is entitled to the following economic rights:

- to receive a part of the Company's profit (dividend);
- to receive the Company's funds when the share capital of the Company is reduced in order to pay out the Company's funds to its shareholders;
- to receive shares grants in the event the share capital is increased from the Company's own funds, except cases indicated in the Lithuanian Company Law;
- to have the right of first refusal over each new issue of the Company's shares or convertible bonds, except when pursuant to the procedure laid down in the Lithuanian Company Law the General Meeting of Shareholders has made a decision to withdraw said right to all shareholders;

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- to lend to the Company under the procedure prescribed by Lithuanian law;
- to receive a part of the residual assets of the Company in liquidation.

Each shareholder is entitled to the following control rights:

- to attend the General Meetings of Shareholders;
- to ask questions to the Company in advance relating to the matters of the agenda of the General Meeting of Shareholders;
- to vote at the General Meetings of Shareholders in accordance with the rights attached to shares;
- to receive information about the Company following the procedure prescribed by the Lithuanian Company Law;
- to appeal to the court of law for the compensation of damages caused by the Board members or the Managing Director of the Company by non-performance or improper performance of their duties prescribed by the laws of the Republic of Lithuania and the Articles of Association of the Company, as well as in other cases provided by laws.

The shareholders of the Company also enjoy other rights established by the Lithuanian Company Law and other legal acts of the Republic of Lithuania.

Voting at the Company's General Meeting of Shareholders

A General Meeting of Shareholders may take decisions and shall be held valid if attended by shareholders who hold shares carrying not less than ½ of all votes. After the presence of a quorum has been established, the quorum shall remain continuously throughout the General Meeting. If a quorum is not present, the General Meeting shall be considered invalid and a repeat General Meeting must be convened, which shall be authorised to take decisions only on the issues on the agenda of the meeting that has not been held and to which the quorum requirements shall not apply.

For the purpose of establishing the total number of votes carried by the shares of the company and the quorum of the General Meeting, the following shares shall be considered to be non-voting shares:

- own shares purchased by the company;
- non-voting preference shares of the class specified in the Articles of Association.

If the shareholder exercises his right to take a written vote, upon being presented for scrutiny the agenda of the General Meeting and draft decisions, he shall fill in and submit to the company a general ballot paper notifying the General Meeting whether he is "for" or "against" each decision. The shareholders who took a written vote in advance shall be considered as being present at the General Meeting and their votes shall be included in the quorum of the meeting and the results of voting. The general ballots papers of the meetings which have not taken place shall be valid at repeat meetings. A shareholder shall not be entitled to vote at the General Meeting for the decision in respect of which he has expressed his will in advance in writing

Voting at the General Meeting shall be open. Secret voting shall be mandatory to all shareholders on the issues on which at least one shareholder requests a secret vote be taken, provided that he is supported by shareholders whose shares carry at least 1/10 of the votes at the General Meeting.

A decision of the General Meeting shall be considered taken if more votes of the shareholders have been cast for it than against it, unless the Lithuanian Company Law or the Articles of Association of the Company prescribe a larger majority.

The General Meeting shall not be entitled to take decisions on the issues that are not on the agenda except when the meeting is attended by all shareholders who own shares conferring voting rights and none of shareholders have voted in writing.

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The General Meeting shall take the following decisions by a qualified majority vote that shall be not less than 2/3 of all the votes carried by the shares held by the shareholders attending the Meeting:

- to amend the Articles of Association of the Company;
- to determine the class, number, nominal value and the minimum issue price of the shares issued by the Company;
- to convert the Company's shares of one class into shares of another class, approve the share conversion procedure;
- to replace private limited-liability company share certificates by shares;
- on the appropriation of profit/loss;
- on building up, drawing on, reduction or liquidation of the reserves;
- to issue convertible debentures;
- to increase the authorised capital;
- to reduce the authorised capital;
- on approving the conditions of reorganisation or division and reorganisation, or division of the Company;
- on the transformation of the Company;
- on the restructuring of the Company;
- on the liquidation of the Company and cancellation of Company.

The decision to withdraw for all shareholders the pre-emption right in acquiring the Company's newly issued shares or convertible debentures of a specific issue shall require a qualified majority vote that shall be not less than $\frac{3}{4}$ of all votes conferred by the shares of the shareholders present at the General Meeting and entitled to decide on the issue.

The shareholders can participate in the General Meeting and exercise their voting rights in person or by proxy.

Shareholders' agreements

The Company is not aware of any valid agreements between the shareholders that could limit transfer of securities and/or their ability to exercise their voting rights.

Dividends

On 29 April 2016 The Annual General Meeting of Shareholders of the Company adopted the decision to pay out annual dividends in the amount of EUR 0.02 per share. The dividends in the total amount of USD 988 thousand (EUR 866 thousand) were paid out in May 2016. No dividends were announced and paid in 2017.

IV. PERSONNEL

The Company categorizes its employees into two groups:

- Management (General Manager, Operating Managers and Chief Financier);
- Specialists.

The Company does not employ unqualified employees due to the specific nature of the business. All employees of the Company possess higher university education degrees.

The breakdown of the number of full time employees of the Company divided into categories as of 31 December 2017 and as of 31 December 2016 is provided in the table below.

	As of 31 December	
	2017	2016
Management	4	3
Specialists	15	13
	19	16

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The table below presents the Company’s data on the employee related expenses by categories as of 31 December 2017 and 31 December 2016.

	Year ended 31 December			
	USD	EUR	USD	EUR
Management	422	374	188	170
Specialists	634	561	453	410
	1,056	935	641	580

Average monthly salary (including social security expenses) for the year ended 31 December 2017 amounted to USD 8.8 thousand (EUR 7.8 thousand) per employee in the management category and USD 3.5 thousand (EUR 3.1 thousand) per employee in the specialists category.

As of 31 December 2017 and 31 December 2016 all of the Company’s employees were employed in Lithuania.

There are no trade unions or workers council registered in the Company or its subsidiaries. There are no collective bargaining agreements concluded in the Group companies.

V. CORPORATE GOVERNANCE

The Company has a three-tier management system. The management bodies of the Company are as follows: the Supervisory Council, the Management Board and the General Manager.

Apart from generally applicable laws, the rules of conduct of the Supervisory Council and the Management Board are regulated by the Company’s Articles of Association and also by the Regulations of the Supervisory Council and the Management Board, respectively. The proceedings of the management bodies are also subject to the corporate governance principles set out by the Warsaw Stock Exchange.

The Supervisory Council is a collegial supervisory body, which is responsible for supervising the activities of the Company and its management bodies, the appointment and removal of the members of the Management Board, submitting its comments and proposals to the General Meeting of Shareholders on the Company’s operating strategy, sets of financial statements, drafts of profit/loss appropriation, the reports of the Company, the activities of the Management Board and the General Manager, submitting proposals to revoke decisions of the Management Board or the General Manager, etc.

The Management Board is a collegial management body, which is responsible for the strategic management of the Company, the appointment and removal of the Manager of the Company (the General Manager), calling the General Meetings, adoption of other corporate decisions which are economically feasible for the Company, etc.

The General Manager is responsible for the day-to-day management of the Company and enjoys the exclusive right of representing the Company vis-à-vis third parties.

The Supervisory Council

According to the Articles of Association of the Company, the Supervisory Council is comprised of three members. Members of the Supervisory Council are appointed for a common term of four years of office, ending on the day of the respective Annual General Meeting of Shareholders.

The members of the Supervisory Council are elected by the General Meeting of Shareholders. The General Meeting of Shareholders may also remove the entire Supervisory Council or its individual members before the expiry of their term of office.

The Supervisory Council has the Chairman, elected by the Supervisory Council from among its members.

The business address for all members of the Supervisory Council is AviaAM Leasing AB, Smolensko str. 10, LT-03201 Vilnius, Lithuania.

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Members of the Supervisory Council

Name	Position within the Company	In the position	
		Since	Until
Tomas Mokrikas	Chairman of the Supervisory Board	1 April 2013	Until the Annual
Jonas Janukėnas *	Member of the Supervisory Council	26 February 2018	General Meeting, to
Džiuginta Balčiūnė *	Member of the Supervisory Council	26 February 2018	be held in 2021

* following the resignation of Antanas Petrošius and Jacek Tucharz from their positions in the Supervisory Council effective as of 31 August 2017, the Extraordinary General Meeting of Shareholders of the Company held on 26 February 2018 adopted the decision to elect Jonas Janukėnas and Džiuginta Balčiūnė as the members of the Supervisory Council.

Information about all members of the Supervisory Council is presented below:

Tomas Mokrikas. Tomas Mokrikas holds comprehensive executive experience in investment, retail, food, pharmacy, real estate, beauty, household, and many other business segments. Tomas Mokrikas started his professional career in 1994 as the General Director at Travonas UAB, the first Lithuanian reseller of Avon products. In 1999 he became the Sales Director at Avon Cosmetics, the official representative of Avon Products Inc. in Lithuania. In 2004 Tomas Mokrikas joined the pharmacy business, while holding various executive positions in Lithuanian and Polish retail pharmacy chains. During the 2006–2008 period he gained executive experience in investment, retail and food industries, while being a member of the Board at EVA Grupė UAB, the chairman of the board at Aibė Baltic UAB, the deputy general manager at Vilniaus Pergalė AB and other. In 2008 Tomas Mokrikas was appointed as the Director of an investment company TB Investicija UAB. Until March 2011 he was also holding the managerial positions in real estate companies Stirnų projektas UAB and Latako projektas UAB. Since 2010 Tomas Mokrikas is a Chairman of the Supervisory Council of a Polish confectionery maker ZPC MIESZKO S.A. At the moment Tomas Mokrikas also serves as the Director of NG Investicija UAB and Solingas UAB, as well as a Chairman of the Supervisory Council at POSTI and member of Supervisory Council at CENOS Sp.z.o.o. He graduated from Vilnius University in Economics in 1995. Tomas Mokrikas does not participate in the capital of any companies of the Group.

Jonas Janukėnas. Jonas Janukėnas has extensive experience and knowledge in managing international publicly listed companies. Jonas Janukėnas started his professional career in 1998 as the Senior Risk Management Consultant at Arthur Anderson. From 2001 to 2007 he was employed by Litesco, UAB in a position of a Finance Director. In 2007 he joined City Service, AB as a Director of Finance and Administration. From 2012 to 2017 Jonas Janukėnas was Chairman of the Board of Mano Būstas, UAB (City Service operations in Lithuania). From 2014 to 2017 he was a Member of the Management Board and CEO of City Service, SE. In 2017 Jonas Janukėnas joined Avia Solutions Group AB as an Advisor to the Chairman of the Board and from November 2017 he is a General Manager of that company. Mr Jonas Janukėnas does not participate in the capital of any companies of the Group.

Džiuginta Balčiūnė. Džiuginta Balčiūnė has a considerable legal experience. She gained her professional experience at the law firm Broda-Warnke-Schartner in Berlin (in 2003), in the Chamber of Industry and Commerce in Berlin (in 2005), at the law firm N. Motiejūnienė, M. Pūkas and Partners (Rödl & Partner UAB) in Vilnius, Lithuania (in 2006) and in the Political Unit of Representation of the European Commission in Berlin (in 2006). Džiuginta Balčiūnė worked as an associate lawyer at the law firm Bernotas and Dominas GLIMSTEDT in Vilnius (2006–2008) and as an associate lawyer at the law firm RAIDLA LEJINS & NORCOUS in Vilnius (2009–2010), managed the law office of Džiuginta Balčiūnė in Vilnius and Panevėžys (2010-2016), worked as an M&A manager at PwC (2016) and currently is leading the department of company and contract law as the associate partner at the professional law partnership ILAW (2017-present). Moreover, she was a member of the Supervisory Council of Avia Solutions Group AB (2010-2016) and Agrowill Group AB (2010 - 2014). Džiuginta Balčiūnė has a special knowledge in mergers and acquisitions, securities transactions and accounting, corporate governance and reporting of the publicly listed companies. Džiuginta Balčiūnė graduated from the Vilnius University, Faculty of Law in 2004 and obtained a Master of German and European Law and Legal Practice (M.LL.P.) in Humboldt University, Law faculty, in Berlin, Germany. Džiuginta Balčiūnė does not participate in the capital of any companies of the Group.

(All tabular amounts are in USD'000 and EUR'000 unless otherwise stated)

Organisation of the Supervisory Council's activities

In pursuance of continuous solving of fundamental questions of the Group's management, the Supervisory Council Meetings are convened once a quarter, according to the schedule, adopted in advance.

The Chairman of the Supervisory Council, following the Regulations of the Supervisory Council, convenes the Supervisory Council Meetings at the time and place set by the Chairman of the Supervisory Council by sending each member of the Supervisory Council and other persons participating the Supervisory Council Meeting a notice to that effect no later than 8 (eight) working days before the Supervisory Council Meeting.

The Supervisory Council Meeting shall be convened by the decision of the Supervisory Council members of no less than 1/3 votes. In case the Supervisory Council member provides a written request to the Chairman of the Supervisory Council to convene the Supervisory Council Meeting, which defines proposed questions of the Agenda and drafts of the decisions, also necessary document on Agenda questions are provided, the Chairman shall convene the Supervisory Council Meeting in 10 (ten) business days after the request of the Supervisory Council member was received.

The Supervisory Council Meetings are open for members of the Management Board and the General Manager of the Company. Employees of the Company and the auditors of the Company can be invited also.

The Chairman of the Supervisory Council shall indicate the date and Agenda of the Supervisory Council Meeting, and shall collaborate with the Chairman of the Management Board in order to avoid date conjunction. Each Supervisory Council member shall have right to propose additional questions to the Agenda of the Supervisory Council Meeting, which should be included to the Agenda if the Chairman receives such a written proposal to supplement the Agenda not later than in 6 (six) days before the Supervisory Council Meeting. The proposal to supplement the Agenda shall contain detailed information about the proposed questions and proposed draft of decision. The Chairman shall inform personally the members of the Council and other persons attending the Supervisory Council Meeting not later than in 5 (five) business days before the Supervisory Council Meeting.

The Supervisory Council shall be entitled to pass its decisions and the Supervisory Council Meeting shall be acknowledged as legitimate if no less than a half of the Supervisory Council members are participating the Meeting. The members of the Supervisory Council who voted in advance in written shall be deemed to be present at the Meeting.

The decision of the Supervisory Council shall be adopted if more votes for it are received than the votes against it. In the event of a tie, the Chairman of the Supervisory Council shall have the decisive vote.

Competence of the Supervisory Council

- to give information about own activities and stock contracts closely connected with the activities of the Company and the Group;
- to participate in the Supervisory Council Meetings and pay attention to the performing of duties of the Supervisory Council member. In case the member of the Supervisory Council misses more than 2/3 Supervisory Council meetings during the financial year of the Company, the shareholders shall be informed about that in the General Meeting of Shareholders;
- to inform immediately the Supervisory Council, in case information about the member of the Supervisory Council provided before was changed;
- to perform other duties stated by laws, Articles of Association and Regulations of the Supervisory Council.

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Committees

The Supervisory Council has a right to form committees from among the members of Supervisory Council.

On 18 September 2014 the Supervisory Council instituted the Audit Committee comprising of two members of the Supervisory Council – Antanas Petrošius and Jacek Tucharz. Following the resignation of Antanas Petrošius and Jacek Tucharz from their positions in the Supervisory Council effective as of 31 August 2017, the Extraordinary General Meeting of Shareholders of the Company held on 26 February 2018 adopted the decision to elect Jonas Janukėnas and Džiuginta Balčiūnė as the members of the Supervisory Council. Subsequently, the Supervisory Council elected Jonas Janukėnas and Džiuginta Balčiūnė as the members of the Audit Committee.

The main functions of the Audit Committee are as follows:

- to observe the integrity of financial information provided by the Company with particular attention to the relevance and consistency of methods used by the Company and the Group;
- to review internal controls and risk management systems to ensure that the main risks (including the risk associated with compliance with the existing laws and regulations) are properly established, managed and information of them is disclosed;
- to ensure the effectiveness of internal control functions;
- to make recommendations to the Supervisory Council with regard to the selection of an external audit firm, its appointment, reappointment and dismissal, and with the terms and conditions of agreement with the audit firm;
- to monitor the independence and objectivity of the external audit firm, to check whether the audit firm takes into account the requirements in relation to the audit partner rotation, inspect the amount of remuneration paid by the Company to the audit firm and other matters;
- to check the effectiveness of the external audit process and the administration's response to the recommendations made by the external auditors.

The Management Board

According to the Articles of Association of the Company, the Management Board is comprised of five members elected for the tenure of four years.

The Management Board is elected by the Supervisory Council in accordance with the procedure stated in the Lithuanian Company Law. The Supervisory Council has a right to revoke the Management Board in corporate or separate members of it before the expiry of their term of office.

The member of the Management Board may resign from office upon 14 (fourteen) days written notice to the Chairman of the Management Board until expire of the term (in case the Chairman resigns such a notice shall be provided to the Company). No separate decision of the Management Board is required for resignation come into effect.

The Management Board implements its functions during the term it was elected, or until new Management Board is elected and starts its work, but not longer than the Annual General Meeting of Shareholders during the final year of its term of office.

Number of terms a member may serve on the Management Board is not limited.

The Management Board has the Chairman, elected by the Management Board from among its members.

The business address for all members of the Management Board is AviaAM Leasing AB, Smolensko str. 10, LT-03201 Vilnius, Lithuania.

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Members of the Management Board

Name	Position within the Company	In the position	
		Since	Until
Tadas Goberis	Chairman of the Management Board	24 November 2016	Until the
Justinas Gilys	Member of the Management Board	24 November 2016	Annual General
Aurimas Sanikovas	Member of the Management Board	24 November 2016	Meeting,
Tomas Šidlauskas	Member of the Management Board	24 November 2016	to be held in
Domas Girtavičius	Member of the Management Board	24 November 2016	2021

Information about the members of the Management Board is presented below:

Tadas Goberis. Tadas Goberis has obtained an exceptional level of experience in the sales and organization management, accumulated during his 15 years of professional activity in IT industry. He started his career as a Sales Manager in 1999 at Baltic Amadeus UAB, the first IT company in Lithuania, providing programming and IT services. In 2001 Tadas Goberis joined Sonex kompiuteriai UAB as a Project Manager, where he supervised and lead large IT projects. Four years later he was appointed as the Director of Tetraneta UAB, a daughter company of Sonex Group, which has provided IT outsourcing services in the market.

In 2006 Tadas Goberis joined Hewlett-Packard UAB, the Lithuanian branch of one of the world's leading IT technology vendor, Hewlett-Packard. Over the following two and a half years, Tadas Goberis proved to be true and dedicated sales professional and was subsequently appointed to the position of Sales Director in Lithuania. In 2013, Tadas Goberis was promoted to the position of the Sales Director in the Baltic States thus taking the lead of the entire sales team and organization for the region's three countries. The diverse experience Tadas Goberis has accumulated throughout his successful professional career has lead him to the current position of the General Manager of AviaAM Leasing. Tadas Goberis obtained a bachelor's degree in Business Management at Vilnius Gediminas Technical University. Tadas Goberis owns 147,239 shares in the Company (0.34% of all the shares).

Justinas Gilys. Justinas Gilys has over 10 years of experience in finance specializing in the fields of insurance and aviation. He started his professional carrier as client manager in 2001 in Aon Lietuva UAB (currently named Aon Baltic UAB), the largest insurance broker in Lithuania. In 2003 Justinas Gilys joined Lithuanian Airlines AB where he started his career in the aviation sector as a risk manager. In 2006 he took the position of a Head of Management Accounting. Justinas Gilys joined the business of aircraft leasing in 2007 when he took a position of Chief Financial Officer in Avia Asset Management AB (currently named AviaAM B04 UAB). Eventually he rose to the ranks of Managing Director in 2009 and since 2011 occupies the position of Executive Director in AviaAM Leasing AB. Since 2011 Justinas Gilys also takes the Management Board membership role at AviaAM Leasing AB. Justinas Gilys obtained his bachelor's degree in economics at Vilnius University and finished the MSc studies in economic analysis and planning in the same university. Justinas Gilys does not participate in the capital of the Company.

Aurimas Sanikovas. Aurimas Sanikovas started his carrier as an audit associate in PricewaterhouseCoopers Lithuania in 2001. In 2007 his last position held at the company was of a manager. He performed supervision and execution of audit engagement performed in accordance with the ISA and US GAAP. From 2007 he acts as the Chief Financial Officer of Avia Solutions Group AB and its predecessors. Currently he also takes board membership roles in Avia Solutions Group AB from 2010 and AviaAM Leasing AB from 2011 and has supervisory membership role in Agrowill Group AB from 2010. Aurimas Sanikovas also acted as a member of the Management Board of Avia Asset Management AB (currently named AviaAM B04 UAB) (2008–2009), a member of the Management Board of FL Technics AB (2008–2010), a member of the Management Board of Small Planet Airlines Sp. z.o.o. (Poland) (2009–2010), member of the Supervisory Council of Small Planet Airlines AS (Estonia) (2009–2011), member of the Management Board of Ridota AB (2008–2010) and the Director General of Avia Funds Management UAB (currently named AviaAM Leasing AB) (2010–2011). Aurimas Sanikovas obtained his bachelor's and master's degrees in economics at the Faculty of Economics, Vilnius University, Lithuania with an exchange session in the University of Copenhagen. Since 2006 Aurimas Sanikovas is a member of the Association of Chartered Certified Accountants (ACCA). Aurimas Sanikovas owns 294,478 shares in the Company (0.68% of all the shares).

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Tomas Šidlauskas. Tomas Šidlauskas started his professional career as a Junior Consultant at Ernest & Young Baltics (2011-2012). The focus of his activities was advisory services for transportation and energy infrastructure related projects. From 2012 to 2013 Tomas worked at Invest Lithuania and acted as a Project Manager of "Create for Lithuania" programme. While working there, he mainly dealt with implementation of major institutional projects related to foreign investment, boosting entrepreneurship and innovation in Lithuania, using EU's support and financial engineering. In 2013 he joined AviaAM Leasing as a Senior Project Manager with a focus on aircraft leasing business development and sales. In 2014 Tomas Šidlauskas became a Vice President for Sales and joined the Management Board of the Company. Tomas Šidlauskas obtained bachelor's degree in Economics and Business with East European studies at University College London (UCL) and Corporate Economics and Politics at Moscow State Institute of International Relations (MGIMO). In addition to that, he gained master's degree in Energy Trading and Finance at Cass Business School, London (CASS). Tomas Šidlauskas does not participate in the capital of the Company.

Domas Girtavičius. Domas Girtavičius started his carrier in 2010 as a Summer Analyst at Emerging Asia Group. The main focus of his activities was the management of the competitor analysis and reseach projects across 8 countries in Asia Pacific. From 2011 to 2012 Domas worked at KPMG Baltics as an Audit Associate. He gained experience in the audit of financial statements and also as a part of his duties performed various financial analysis in other related areas. In 2012 he joined the Invest Lithuania: The Lithuanian Investment Promotion Agency as a Senior Investment Advisor. While working there, Domas Girtavičius was responsible for investor attraction, consulting on entry strategy, partner match-making, negotiations and project development support. In 2014 Domas Girtavičius joined the Company as a Vice President Business Development and in 2016 was elected to the Board of the Company. Domas Girtavičius obtained bachelor's degree in Economics at Middlebury College and in 2009-2010 attended Chinese language studies at Zhejiang University of Technology. Domas Girtavičius does not participate in the capital of any companies of the Group.

Organisation of the Management Board activities

The Chairman of the Management Board, following the Regulations of the Management Board, convenes the Management Board Meetings at the time and place set by the Chairman of the Management Board by sending each member of the Management Board and other persons participating the Management Board Meeting a notice to that effect no later than 5 (five) business days before the Management Board Meeting. Usually the Management Board Meetings take place at the Company's residence address.

In case the Management Board member provides a written request to the Chairman of the Management Board to convene the Management Board Meeting, which defines proposed questions of the Agenda and drafts of the decisions, also necessary document on Agenda questions are provided, the Chairman of the Management Board shall convene the Management Board Meeting in 10 (ten) business days after the request of the Management Board member was received.

The notice about the Management Board Meeting shall contain information about the date, time, place and Agenda of the Meeting as well as a proper description of the issues to be considered at such Meeting. Final Agenda and related information, also drafts of the decisions, shall be sent by the Chairman of the Management Board not later than 2 (two) business days before the Management Board Meeting.

The Agenda of the Management Board Meeting shall be prepared by the Chairman of the Management Board.

Each Management Board member shall have right to propose additional questions to the Agenda of the Management Board Meeting, which should be included to the Agenda if the Chairman of the Management Board receives such a written proposal to supplement the Agenda not later than in 3 (three) business days before the Management Board Meeting. The proposal to supplement the Agenda shall contain detailed information about the proposed questions and proposed draft of decision. The Chairman of the Management Board shall inform personally the members of the Management Board and other persons participating in the Management Board Meeting not later than in 2 (two) business days before the Management Board Meeting.

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During the Management Board Meeting the Agenda shall be supplemented only in case all Management Board members participate in the Management Board Meeting and all Management Board members agree with supplements or urgent question should be solved and procedure stated in the Regulations of the Management Board could not be followed and 2/3 or more of the Management Board members are attending the Management Board Meeting and all agree with that.

The Management Board Meetings shall be presided by the Chairman of the Management Board or by other member of the Management Board, elected to preside over the certain Management Board Meeting. The secretary of the Management Board shall be elected for the Meeting.

The Management Board shall be entitled to pass its decisions and the Management Board Meeting shall be acknowledged as legitimate if no less than 2/3 of the Management Board members are participating the Meeting. The members of the Management Board who voted in advance in written shall also be deemed to be present at the meeting and also the Management Board member who signed the Management Board Members' registration list shall be deemed as participating the Meeting nevertheless he leaves the Meeting before the close of it. At such a case the Management Board member shall be evaluated as restrained from voting.

The decision of the Management Board shall be adopted if more votes for it are received than the votes against it. In the event of a tie, the Chairman of the Management Board shall have the casting vote.

A member of the Management Board shall not be entitled to vote when the meeting of the Management Board discusses the issue related to his work on the Management Board or the issue of his responsibility.

If all members of the Management Board consent, the Management Board may adopt decisions in writing without convening a Management Board Meeting. In such case the Chairman of the Management Board shall draw up a written decision of the Management Board and deliver it to all members of the Management Board for signing. The decisions laid down in a written decision of the Management Board shall be deemed adopted when such written decision of the Management Board is signed by all members of the Management Board. Such decisions also can be signed using telecommunication means.

The Minutes (protocol) of the Management Board shall be taken and shall be signed by the Chairman of the Management Board and the secretary of the Management Board Meeting.

Competence of the Management Board

The Management Board implements its functions and has rights stated in the laws, Regulations of the Management Board, Articles of Association and decisions of the General Meeting of Shareholders.

The Management Board adopts decisions to invest, dispose of or lease the tangible long-term assets the book value whereof exceeds 1/20 of the share capital of the Company, to pledge or mortgage the tangible long-term assets the book value whereof exceeds 1/20 of the share capital of the Company (calculated for the total amount of transactions), to offer surety or guarantee for the discharge of obligations of third persons the amount whereof exceeds 1/20 of the share capital of the Company, to acquire the tangible long-term assets the price whereof exceeds 1/20 of the share capital of the Company.

The Management Board elects and removes the Manager of the Company (General Manager), decides on his remuneration, other terms of employment contract, adopts statutes of his duties, decides on bonuses and punishments.

The Management Board also decides on the scope of information which constitutes the commercial (trade) secret of the Company.

Other competences of the Management Board are the same as the competences of the management board defined under the Lithuanian Company Law.

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The members of the Management Board have the following rights:

- to attend the Management Board Meetings in person and vote on all issues, except for the cases under the laws where the members of the Management Board have no voting right;
- to authorize another person to vote for him/her at the Management Board Meeting, if it does not confront with the interest of the Company and its shareholders. In all cases the member of the Management Board shall be responsible for the actions of a such authorized person the above mentioned proxy shall be notarized and the proxy (notarized copy) shall be provided to the Chairman of the Management Board before the Management Board Meeting;
- to initiate the Management Board Meeting;
- to get familiar with Agenda issues, draft decisions, and other documents related to the Management Board Meetings;
- to make proposals for the Agenda of the Management Board Meeting under the procedures set herein;
- to express his/her opinion at each Management Board Meeting on any Agenda issue;
- to vote in the meeting "for" or "against" provided decision or suspend from voting;
- to vote in writing before the Meeting "for" or "against" known Agenda issues of the Management Board Meeting if he/she has no possibility to attend such meeting. Voting using means of telecommunication, if text and signature is secure, shall be equal to voting in writing;
- attend in the General Meeting of the Shareholders;
- to get acquainted with the documents of the Company, to receive all information from the employees of the Company about the commercial and financial activities of the Company, which is necessary for the organization of the Management Board activity and decision making. Management Board members requests to receive the information shall be presented to the General Manager of the Company;
- in case a certain decision of the Management Board is passed, to refer to outside law, accountant or other professionals solving arising during the Management Board activity;
- to resign from office as a member of the Management Board;
- to get remuneration (bonuses) for his/her activity in the Management Board if so decided by the General Meeting of Shareholders of the Company. Different remuneration for the Management Board members can be appointed subject to role of a certain member of the Management Board in management of the Company;
- other rights indicated by laws, Articles of Association and Regulations of the Management Board.

The members of the Management Board have the following duties:

- to act in good faith and reasonably with regard to the interests of the Company and its shareholders, also regarding to the interests of the employees and interests of community;
- to state clearly his disagreement in case he considering the Management Board decision can cause harm to the Company;
- to be loyal to the Company;
- to avoid situation where his/her private interests conflict or may conflict with the interests of the Company, notify other members of the Management Board of occurrence, nature and value of such situations;
- communicate with the shareholders and obligate to them following the rules states in laws, Articles of Association of the Company, Regulations of the Management Board and Management Board decisions and requirements;
- maintain Company's commercial (trade) secrets, which were disclosed to the Management Board member during the Management Board membership term;
- not to confuse his/her own property with that of the Company and not to use information obtained in the performance of his/her office as a member of the Management Board for his/her personal benefit or benefit of third parties in a way other than that allowed by the General Meeting of Shareholders;
- to notify in nearly meeting of the Management Board about the contracts with the Company (except for the low value contracts (not exceeding LTL 150 thousand) or contracts concluded while usual operation of the Company and usual standard terms, applied for the third persons);
- to restrain from voting, in case the Management Board decisions concerning contracts and other questions, are related with the certain Management Board member personally or objectively;

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- to participate in the Management Board Meetings and pay attention to the performing of duties of the Management Board member. In case the member of the Management Board misses more than 2/3 Board meeting during the financial year of the Company, the shareholders shall be informed about that in the General Meeting of Shareholders;
- to inform immediately the Management Board, in case information about the member of the Management Board provided before was changed;
- to perform other duties stated by laws, Articles of Association and Regulations of the Management Board.

General Manager

The General Manager of the Company is Tadas Goberis. All employees of the Company are directly subordinated and report to the General Manager.

The General Manager is responsible for day-to-day management of the Company and is entitled to make decisions regarding the Company's business individually, except for decisions requiring consent of the Management Board.

The Management Board establishes the salary of the General Manager, incentives and other conditions of his/her employment and imposes penalties.

Information about the General Manager is presented in Members of the Management Board paragraph above.

Members of the Company's administration

Company's administration consists of three key executives: the General Manager, Executive Director and Chief Financier.

Name	Position within the Company	In the position	
		Since	Until
Tadas Goberis	General Manager	16 April 2013	Indefinite
Justinas Gilys	Executive Director	21 March 2011	Indefinite
Laima Gruzdienė	Chief Financier	20 May 2009	Indefinite

Information about the members of the Company's administration is presented below.

Laima Gruzdienė. Laima Gruzdienė has over 20 years of experience in financial accounting. She started her professional carrier in 1990 as an accountant in Plasta AB, one of the largest manufacturers of plastic products in the Baltic States. In 1994 Laima Gruzdienė joined Fauga UAB, the joint Lithuanian-Norwegian production, trading and services companies group, as a Chief Financier. Laima Gruzdienė started her successful career in aviation sector as a Chief Financier in 2007 by joining Avia Asset Management UAB (currently named AviaAM B04 UAB). Since 2009 she also occupies the same position at AviaAM Leasing AB. Laima Gruzdienė obtained her bachelor's and master's degrees in economics at Vilnius University. Laima Gruzdienė does not participate in the capital of the Company.

Information about Tadas Goberis and Justinas Gilys is presented in Members of the Management Board section above.

Remuneration and benefits

During the twelve month period ended 31 December 2017 the amount of remuneration (including social security expenses) paid for the members of management bodies (i.e. members of the Supervisory Council and Management Board) and for the members of Company's administration amounted to USD 509 thousand (EUR 451 thousand).

The information on the amount of remuneration (including social security expenses) paid by the Group to the members of the Management Board, Supervisory Council and Company's administration is provided in the table below:

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	Year ended 31 December 2017	
	USD	EUR
All members of the Management Board	316	280
Per member of the Management Board	63	56
All members of the Supervisory Council	18	16
Per member of the Supervisory Council	6	5
All members of the Company's administration (General Manager, Executive Director and Chief Financier)	319	283
Per member of the Company's administration	106	94
	Year ended 31 December 2016	
	USD	EUR
All members of the Management Board	239	217
Per member of the Management Board	48	43
All members of the Supervisory Council	15	14
Per member of the Supervisory Council	5	5
All members of the Company's administration (General Manager, Executive Director and Chief Financier)	165	150
Per member of the Company's administration	55	50

No bonuses (tantiemmes) were paid out in the year 2017 by the Company to the members of the Management Board and Supervisory Council.

The Company has not set aside or accrued any amounts to provide pension, retirement or similar benefits to any member of the Supervisory Council, Management Board or Company's administration.

Important agreements

Neither the Company nor its subsidiaries have entered into any material contracts which would come into validity, change, or expire after the change in the control of the Company or its subsidiaries.

Neither the Company nor its subsidiaries have entered into any agreements with the members of the management bodies or employees regarding compensation in case members or employees resign, are fired without reasonable cause or their employment ceases due to change in control of the Company or its subsidiaries.

Harmful transactions

During the reporting period there have been no any transactions performed on behalf of the Company or its subsidiaries which were harmful (not complying with the goals of the Company, usual market practices, conflicting with the interests of shareholders etc.), had or could have in the future any negative influence for the activities or financial results of the Company.

According to the knowledge of the Company, during the reporting period there have been no any transactions made by the management, controlling shareholders or any other parties related to the Company which resulted in the private - corporate conflicts of interest.

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VI. OTHER INFORMATION

Information about compliance with Corporate Governance Code

The Company complies with the Lithuanian corporate regime established by the Lithuanian law and the Articles of Association of the Company. Since 28 June 2013 the Shares of the Company are listed on the main market of the Warsaw Stock Exchange (the "WSE").

The WSE has adopted a corporate governance code, which is the Code of Best Practice for WSE Listed Companies 2016 approved by the resolution of the Exchange Supervisory Board on the date as of 13 October 2015 (the "WSE Corporate Governance Code") which can be found on the website dedicated to the corporate governance at the Warsaw Stock Exchange: www.corp-gov.gpw.pl.

The Company acknowledges the importance of good corporate governance and intends to seek the compliance with the WSE Corporate Governance Code to the extent possible. Especially, the Company intends to be as transparent as it is legally and practically possible using multilingual Company's website. Moreover, all members of the Supervisory Council are independent. However, due to, inter alia, differences between Polish and Lithuanian Corporate Law the Company does not comply with all the rules of the WSE Corporate Governance Code. A statement on the Company's compliance with the corporate governance recommendations and principles stipulated in the WSE Corporate Governance Code is contained in the Company's website and may be found by clicking the link below:

<http://www.aviaam.com/upload/investor-relations/Best-Practice-Compliance-by-AB-AviaAM-Leasing.pdf>

Publicly announced information

During the year ended 31 December 2017 the Company publicly announced and broadcasted through Warsaw Stock Exchange Information system and on own webpage the following information:

Title	Category of announcement	Publication date
Consolidated Condensed Interim Financial Information for the Twelve Month Period Ended 31 December 2016 (Unaudited)	Interim information	15 February 2017
Publication of Interim Financial Statements	Investor news	6 January 2016
Notice on Annual general meeting of Shareholders of AviaAM Leasing AB	Notification on material event	6 April 2017
Notice on the decisions adopted by the Annual General Meeting of Shareholders of AviaAM Leasing AB	Notification on material event	4 May 2017
Consolidated Condensed Interim Financial Information for the Three Month Period Ended 31 March 2017 (Unaudited)	Interim information	15 May 2017
AviaAM Leasing sells three Airbus A321 aircraft	Investor news	23 June 2017
AviaAM Leasing delivers one Boeing 737 aircraft	Investor news	4 July 2017
AviaAM Leasing acquired one Airbus A321 aircraft	Investor news	17 July 2017
AviaAM Leasing sells fourth Airbus A321 aircraft	Investor news	20 July 2017
Consolidated Condensed Interim Financial Information for the Six Month Period Ended 30 June 2017 (Unaudited)	Investor news	4 August 2017
AviaAM Leasing acquired and sold one Airbus A321 aircraft	Investor news	16 August 2017

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Title	Category of announcement	Publication date
Notice on Supervisory Council of AB AviaAM Leasing	Notification on material event	1 September 2017
AviaAM Leasing leases Airbus A321 to Yamal Airlines	Investor news	10 October 2017
Consolidated Condensed Interim Financial Information for the Nine Month Period Ended 30 September 2017 (Unaudited)	Investor news	15 November 2017

Contents of above mentioned announcements can be obtained on Company's webpage:
<http://www.aviaam.com/en/investor-relations/major-events>

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CONFIRMATION OF RESPONSIBLE PERSONS

Following Article 22 of the Law on Securities of the Republic of Lithuania and the Rules on Preparation and Submission of Periodic and Additional Information of the Lithuanian Securities Commission, we, Justinas Gilys, Executive Director of AviaAM Leasing AB and Laima Gruzdienė, Chief Financier of AviaAM Leasing AB, hereby confirm that, to the best of our knowledge, the Financial Statements for the year ended 31 December 2017 as set out on above, prepared in accordance with International Financial Reporting Standards as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position, profit or loss and cash flows of the Company. The Separate Annual Report for the year ended 31 December 2017 includes a fair review of the development and performance of the business and the position of the Company in relation to the description of the main risks and contingencies faced thereby.

Executive Director
Justinas Gilys



Chief Financier
Laima Gruzdienė

4 April 2018